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Dr. Joshua Lederberg, President
The Rockefeller University
1230 York Avenue
New York, N. Y. 10021


Dear Dr. Lederberg:

Following up your inquiry at the conference at the Rockefeller Foundation this week about information on university-industry contractual arrangements, I am enclosing an Executive Summary of the Hoechst-MGH Agreement, which I negotiated on behalf of Hoechst. I am afraid there are not many models easily available, and I had to do a lot of building without blueprints.

I am also enclosing a copy of some material on the Monsanto-Harvard relationship which I got from Harvard University, and some material about the Exxon-MIT contract. There are also several papers on the subject of university-industry arrangements written by Walter Baer of The Rand Corporation (P-5780 dated January 1977 and P-6438 dated January 1980) if you want further reading. Finally, the NIH has some published information on the subject (in the form of a "briefing book" for the March 16-17, 1981 meeting of the Advisory Committee to the NIH Director, and available from Dr. Joseph G. Perpich of NIH), which I found moderately useful in my negotiations.

If I can ever be of any help, please let me know. ✓

Sincerely yours,


William H. Griesar

WHG:mc
Enclosures